

What you will Learn

Discover how the LEED building rating program impacts those in the construction industry.

Learn about a new standard contract document for green construction from ConsensusDOCS.

Understand the risks associated with green construction and how better to manage them.

About the Instructors

Brian M. Perry is a Vice President and principal of Sterling Risk Advisors, Inc. He has developed and continued to expand a significant book of construction business with clients including all disciplines of the market (General, Civil, Sub-trades) with revenues ranging from \$5,000,000 to in excess of \$100,000,000. In his practice he provides a full range of financial consulting services related to surety bonding as well as extensive risk management services. He has also served on various Agency/Carrier Advisory Councils for Contractor Trade, Insurance and Surety organizations.

Bart W. Reed, Esq., LEED AP, is a shareholder with the construction law firm of Hendrick Phillips Salzman & Flatt, P.C. and specializes his practice in efficiently representing contractors and subcontractors in the prosecution and defense of claims arising from both public and private construction work. In addition, Bart has achieved the designation of LEED Accredited Professional (AP) from the U.S. Green Building Council, recognizing the importance and need to advise clients on the unique risks, pitfalls and issues which may be encountered on LEED and other "green" construction projects, as well as the means by which such risks and/or issues can be addressed and mitigated.

With green building projects becoming increasingly popular (if not required), through mandates and incentives, there are a number of specific issues, risks and challenges that confront owners, design professionals, contractors and suppliers venturing into the LEED arena. Don't be caught off guard and left unprepared for the unique challenges that may lurk beneath these uncharted waters. Gain an appreciation for the risks involved with green construction and the steps you can take to minimize the risks to protect your company and your bottom line.

It's Not Easy Being Green: Issues & Risks Associated with LEED & Other Green Building Construction

Associated Builders and Contractors of Georgia, Inc.

Topics to be Covered

- **Introduction and Drivers of Green Construction:** Green mandates, incentives, benefits and criticisms
- **Illustrative Case Law:** Shaw Development, LLC v. Southern Builders, Inc. and others
- **Legal Risks, Issues and Contract Provisions:** Missed owner expectations, performance guarantees, overstatement of green services or products and "Greenwashing," consequential damages, flow down clauses in contracts and duties, risk and roles of parties on a green or LEED project, indemnity provisions, payment provisions and LEED certification issues and challenges, ConsensusDOCS 310 Green Measures Addendum, LEED Version 3 minimum program requirements and potential impacts.
- **Insurance Impacts and Offerings**
- **Surety Industry Reactions and Implications**

When:	Wednesday, September 15, 9:00-11:00 a.m. Registration deadline September 13
Where:	ABC Training Center, 8975 Roswell Road, Atlanta, GA 30350 (Exit 6 – Northridge Rd. – off GA 400) Directions will be sent to registrants.
Registration:	\$130 for ABC Members; \$170 for Non-Members. NOTE: Those paying by check may deduct 5% off the total if check is received one week prior to seminar date.



Associated Builders and Contractors of Georgia, Inc.

8975 Roswell Road, Atlanta, GA 30350

Ph: 770.587.0955 Fax: 770.587-0430 www.abccga.org

REGISTRATION

Registration fee is fully refundable up to 2 business days prior to seminar. You must call to cancel. Failure to do so will result in forfeit of registration fee. Registration fees for no-shows are non-refundable. Substitutions may be made at any time by calling ABC at (770) 587-0955. Confirmation, reminder and directions will be sent 2 days prior to seminar.

ABC of Georgia's **Issues and Risks of Green Building** seminar is \$130 for ABC members and \$170 for non-members. To register, complete the information below and mail or fax to ABC of Georgia. Please keep a copy for your records. Or register online at www.abcgga.org.

Deadline to register is September 13.

1. Please register the following: (please print)

_____ **\$130 ABC Members** or _____ **\$170 Non-members**
(Indicate number attending) *(Indicate number attending)*

2. Company: _____

3. Name: _____ Title _____ e-mail: _____

Name: _____ Title _____ e-mail: _____

Name: _____ Title _____ e-mail: _____

Name: _____ Title _____ e-mail: _____

Name: _____ Title _____ e-mail: _____

(Attach second sheet for additional names.)

4. Indicate form of payment: (PAYMENT MUST BE RECEIVED PRIOR TO SEMINAR)

NOTE: Those paying by check may deduct 5% off the total if check is received one week prior to seminar date.

Check enclosed for \$ _____

Charge (Visa, MasterCard, American Express)

card #: _____ exp. date: _____ name: _____
(as it appears on card - please print)

The views, analysis and opinions expressed by the speakers during the seminar or stated in any hand-outs during the seminar are not necessarily those of ABC and should not be considered as professional advice applicable to a specific matter upon which an attendee could rely. Every attendee should consult with his or her professional (accountant, attorney, engineer, etc.) regarding the applicability of any information, advice or opinion received at this seminar. Likewise, any materials disseminated should be reviewed by the attendee's own professional advisor(s) and are not intended to be a substitute for professional advice on any specific matter.

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